


# Compensation Plan Summary

## CUSTOMER CONNECT COMMISSIONS

Customer Connect is a weekly and monthly payout based on a Rep's personal orders and their personally enrolled Customer orders. \*CV is the commissionable volume orders are paid on. For every 420 CV earned through Customer and or personal purchases during the calendar month, a Rep earns 2 FREE sets of AM/PM Ultra.

Item	Pricing	CV*	CV Profit
 AM ULTRA	\$39.95	35	\$7
 PM ULTRA	\$39.95	35	\$7
 AM PM ULTRA	\$79.90	70	\$14



## FAST START COMMISSIONS

Fast Start is a weekly payout based on all personally enrolled Rep's personal purchases and their customers orders during the first 28 days. Level 0 is defined as the Rep's personal orders and their personal customers.



Levels	Rep	Pref. Rep	Manager	Director	Reg. Dir.
Level 0	20%	20%	20%	20%	20%
Level 1	20%	20%	20%	20%	20%
Level 2	-	-	10%	10%	10%
Level 3	-	-	-	5%	5%
Level 4	-	-	-	-	5%
Commission			↑	↑	↑

## UNILEVEL - RANK TITLES

Unilevel is a ten level payout based on all placed Rep's personal and customer purchases after the 28 day Fast Start period. PSV-PQV is defined as Personal Sales and Personal Qualifying Volume (from Personal and or Customer Orders). GQV is Group Qualifying Volume. PR is Preferred Rep. PE is Personally Enrolled. 70% Rule: Maximum GQV allowed from any one leg for Rank Title qualification. This does not include PSV-PQV which cannot be capped. Rank Titles (Paid as Title) and the qualifications below to advance in the pay plan.

Paid as Title	Rep	P R	Manager	Director	Regional	National	Presidential	Ambassador	Royal Amb.
PSV-PQV	-	70	70	70	140	140	140	140	140
GQV	-	-	1,000	2500	5000	10,000	25,000	50,000	100,000
P E	-	-	2 PR	2 Man	1 Dir/1 Man	2 Directors	2 RD	2 ND	2 PD
70% Rule	-	-	-	-	3,500	7,000	17,500	35,000	70,000

## UNILEVEL MONTHLY COMMISSIONS

Unilevel monthly commissions are paid by the 20th of the following month on all placed volume based on "Paid as Title" qualifications with full dynamic compression. Level 0\* is paid on all personal and customers orders.

Paid as Title	Rep	Pref Rep	Manager	Director	Regional	National	Presidential	Ambassador	Royal Amb
Level 0*	20%	20%	20%	20%	20%	20%	20%	20%	20%
Level 1	-	4%	4%	4%	4%	4%	4%	4%	4%
Level 2	-	4%	4%	4%	4%	4%	4%	4%	4%
Level 3	-	5%	5%	5%	5%	5%	5%	5%	5%
Level 4	-	-	5%	5%	5%	5%	5%	5%	5%
Level 5	-	-	3%	3%	3%	3%	3%	3%	3%
Level 6	-	-	-	3%	3%	3%	3%	3%	3%
Level 7	-	-	-	-	2%	2%	2%	2%	2%
Level 8	-	-	-	-	-	2%	2%	2%	2%
Level 9	-	-	-	-	-	1%	1%	1%	1%
Level 10	-	-	-	-	-	-	1%	1%	1%
Global Pools	-	-	-	-	-	1%	1%	1%	1%

## GLOBAL BONUS POOLS

Global Bonus Pools are paid monthly and calculated based on the total Company commissionable volume (CV) and divided by the number of active National Directors, Presidential Directors, Ambassadors and Royal Ambassadors. Each paid title can earn in one or more pools each month.

## LEADERSHIP AND PAID RANK ADVANCEMENT BONUSES

Lifestyle Bonuses - Advance to National Director and earn a monthly bonus of \$200. Advance to Presidential Director and your bonus increases to \$400. Advance to Ambassador and your bonus increases to \$800. Advance to Royal Ambassador and your bonus increases to \$1,600. **Bonuses are paid after the 2nd month of continued qualification.** Rank Advancement Bonuses - Advance through the Leadership Ranks and earn one-time achievement Bonuses based on reaching and holding the Title for two consecutive months. There's no time limit on earning the Bonus. However, a Rep can earn the Speed Bonus (instead of the regular Bonus) by reaching the Title within the allotted Time Limit.

TITLE	BONUS	SPEED BONUS	SB QUALIFIED	PAID OVER
MANAGER	\$50	\$100	8 WEEKS	1 MONTH
DIRECTOR	\$125	\$250	12 WEEKS	1 MONTH
REGIONAL	\$250	\$500	3 MONTHS	1 MONTH
NATIONAL	\$500	\$1,000	6 MONTHS	2 MONTHS
PRESIDENTIAL	\$1,250	\$2,500	12 MONTHS	4 MONTHS
AMBASSADOR	\$2,500	\$5,000	18 MONTHS	5 MONTHS
ROYAL AMB	\$5,000	\$10,000	24 MONTHS	10 MONTHS

Rank advancement bonuses that are paid out in installments require ongoing qualification to be paid in any given month. However there will be no reduction in the amount of each installment or the total payout over time due to one or more missed months of qualification.